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? show files:ds
File 15:ABI/Inform(R) 1971-2005/Dec 06
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File 16:Gale Group PROMT(R) 1990-2005/Dec 06
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            (c) 2005 WIPO/Univentio
                      Description
(BUYER? OR USER? OR BIDDER? OR ACCOUNTHOLDER? OR ACCOUNTHO-
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                  SIGNUP OR MEMBERSHIP?)
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COUPON? ? OR MILEAGE? OR VOUCHER? ? OR GIFT()CERTIFICATE? ?
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                      DEBIT OR DEBITS OR DEBITING OR FINANCIAL()SERVER? OR ACH OR
                   CLEARINGHOUSE
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                      S2 AND S4 AND S5 AND S7 AND S8
S10
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                      S2 AND S4 AND S5 AND S8
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S11
                      S1 AND (S3 OR S4) AND S5 AND (S6 OR S7) AND S8 S1 AND S5 AND (S6:S7) AND S8
s12
              479
              503
S13
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5226
                  S1 AND (S6:S7) AND S8
S14
                  S1 AND S5
          3652
S15
          6298
5564
S16
                  (S14:S15) AND (S3:S4 OR S2)
                  RD (unique items)
S17
                  S14 OR S15
          8375
S18
$19
$20
            90
                  S9 OR S10
                  $2(30N)$4(30N)$8
            32
                 $1(30N)($3 OR $4)(30N)$5(30N)($6 OR $7)(30N)$8
$1(30N)$5(30N)($6:$7)(30N)$8
$1(30N)($6:$7)(30N)$8
$1(30N)$5
S21
            12
$22
$23
$24
            24
           318
           443
s25
           443
                  S24
S1(30N)S5
s26
           443
                  s19:s22
S27
           126
s28
                  S27 NOT PY>1999
            11
            11
                  RD (unique items)
S29
? t29/3,ab/all
>>>No matching display code(s) found in file(s): 634, 810, 813
                 (Item 1 from file: 15)
 29/3,AB/1
DIALOG(R)File 15:ABI/Inform(R)
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00880704 95-30096
Will trade unionists say "yes" to the union?
Anonymous
             Relations Review & Report n559 PP: 14-16 May 1994 ISSN:
Industrial
    0046-9246 JRNL CODE: RRR
WORD COUNT: 2438
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ABSTRACT: Changes in the law relating to "check-off" were described in autumn 1993 by the UK Trades Union Congress' (TUC) new general secretary, John Monks, as the biggest challenge ever to have faced the union movement. However, the TUC also recognized that this challenge presented a great opportunity for trade unions to reaffirm their worth to existing members, and even to attract new ones. More than 6 months into the TUC's "Union Yes" campaign, its progress is assessed. The TUC cannot give an overall figure for the proportion of union members giving new check-off authorizations, or switching to direct debit. But it can say that getting people signed up for check-off is not affected by outright employer hostility to trade unions or check-off, but by the sheer weight of numbers of people that have to be contacted. Indeed, the evidence so far is that unions are getting almost a 100% positive response rate where members are actually asked, and in some cases new members are being attracted.

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29/3,AB/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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00651248 93-00469
Supermarketing Your Credit Union . . .
Sivitz, Larry
Credit Union Management v15n11 PP: 24 Nov 1992 ISSN: 0273-9267
JRNL CODE: CUM
WORD COUNT: 626
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ABSTRACT: Inside the local supermarket, a shopper can find national sweepstakes promotions, on-pack offers, and celebrity endorsements. Credit union marketers can learn important lessons from the supermarket. The right traffic patterns can be created in the lobby of the credit union by placing signs that clearly delineate different departments. The way product information is merchandised also takes careful planning. Product literature should be attractively arranged at eye level. Credit unions can be made into community information centers by allowing members to post notices and exchange information. With the information credit unions have at their disposal, they should be the leaders in database marketing prowess. The wealth of data on the number and type of accounts held by the member, the length of membership, members' ATM habits, and personal statistics can all provide valuable information for marketers to plot the services members will need most.